

# Commission

## We are making it simple!

Base 29%

1% added to Base for Location Information

1% For attending Popcorn Kickoff Meeting on

**June 21 for experienced Kernels (1 year experience)**

**June 28 for ALL New Kernels  
(more tips and tricks for those who are new to being a kernel)**

- ⇒ **MUST HAVE TWO PEOPLE IN ATTENDANCE (invite more, more the merrier)**
- ⇒ We prefer Scout/cub master, assistant scout/cub master, or Committee Chair
- ⇒ We encourage the Treasurer to attend to help understand how the money will be handled
- ⇒ **Unit Popcorn Kernel needs to attend**
- ⇒ Assistant Popcorn Kernel and other popcorn volunteers are encouraged to attend
- ⇒ Parents filling the second spot DO NOT count for the 1% ( MUST be leadership position)

2% Turn in budget and planning sheet signed by the Unit Committee (by July 19)

2% Thank you for selling popcorn and supporting the Greater Yosemite Council (must sell over \$5,000)

Kernels,

In the past years the council has received a “few” calls from leaders, parents and store managers regarding un-scout like behavior. We are asking for your help in this year’s Popcorn Sale. Please tell us your main selling location (1 store). We will inform all Kernels the locations that you have stated so you have priority for selling at the one location.

We are hopeful that this will mitigate unnecessary phone calls and conflicts. Because you shared with all of us your location, your unit will receive 1% more to your base.

Thank you for always supporting the Council and following the Scout Oath and Law just like your Scouts while you sell.

**Four SELLING OPTIONS:  
Online Direct, Wagon Sales (Take Order), Wagon Sales (Door to  
Door with Product), Storefront Sales  
All in the App  
PARTICIPATE IN ALL FOUR AND EARN MORE!**

**2021 TIMETABLE**

June 21 and June 28

Key Leadership briefing, All Kernel, New Kernel meeting via Zoom @ 6:30pm invitation will be sent via email.

July 1 through July 18

Speak with your Unit Committee on the budget and your "Ideal Year of Scouting" then turn in your budget and planning sheet signed by committee. This replaces the strategy meeting—ENGAGE YOUR COMMITTEE

July 19 Popcorn Show & Sell orders due in the system

August 5 Show & Sell (Show & Deliver) product distribution. (Sale begins)

August 6 Council Kickoff— TBD—Keep an eye out on the Facebook Page and emails.

**Additional Order Dates**

**Please note you must pay a minimum of 25% of your outstanding balance to receive the additional popcorn. We are encouraging you to use the credit card system within the app. This will help with the 25% payment.**

**August 15 Order Additional Popcorn**

**August 26 Pickup Additional Popcorn Late Afternoon**

**September 5 Order Additional Popcorn**

**September 16 Pickup Additional Popcorn Late Afternoon**

**September 26 Order Additional Popcorn**

**October 7 Pickup Additional Popcorn Late Afternoon**

**NO RETURNING OF PRODUCT and NO TAKE ORDERS**

October 27 Pay any remaining balance due -  
2% late charge each week will be assessed beginning November 1