**FOS Coordinator/Presenter**

After the Reflections program a F.O.S. Coordinator/Presenter will be introduced.

1. **Hand out general blank or when possible individualized pledge cards** with giving history discretely

beforehand. When this is not possible, insert pledge cards into the meeting packets or program and distribute

prior to taking their seats. Have several extra.

**2. Mention the wonderful opportunity to be present** and see the Scouts share their experiences.

3.**Friends of Scouting Facts/Update**

We feel it is important to share details with our Scouting Friends and Families, so they can understand the importance of FOS. In 2019, we must increase our Friends of Scouting contributions at a minimum rate 15% to deliver a responsible and quality program to the Scouts we serve.

* In 2018, FOS supporters contributed approximately $200,000 in Friends of Scouting. This is a slight decrease over previous years yet organizational costs to provide programs and services continue to rise.
* Support helps with ongoing expenses to serve our members. Behind the scenes necessities are highly utilized and critical, but are not noticed and ultimately impact all members. Basic areas to keep in mind that are supported through FOS are staff support, insurance coverage, IT & communications, energy (electric, fuel, heat etc.), supplies & equipment, printing, processing of advancements and facilities.
* Our facilities have ongoing needs. In 2019, the Council will incur a minimum of $30,000 in Capital Improvements on updating fixtures and storage at Mensinger and updates to the pool and water system at McConnell. In addition, more than $25,000 has already been spent since 2017 on deferred maintenance and improvements at Mensinger, McConnell and the Modesto Headquarters towards tree trimming and removal, land care, indoor and outdoor lighting updates, appliance repairs, safety and storage fixtures and the climbing wall.

**4. Remark on the Values of Scouting**, as demonstrated during the Reflection portion of the night. We are raising future leaders with good values. We are helping them to serve; God, Country, others and themselves.

5.**Share your personal testimony of the Values of Scouting.**

This should inspire and encourage others to increase the monetary value they give. Mention ways to give:

• See the sponsor levels that support one Scout Tiger level, 2 Scouts Wolf, 3 Scouts Bear, etc.

• Give an example of how a group of people can support one Scout, everyone counts.

10 people giving $25.00 =$250.00 for one Scout. Identify Scout. Find 10 people to support him.

• See the box for a one-time gift of $1,000 to help sustain and invest in our youth.

• See ways to make payments. Annually, quarterly, monthly, continuing past a year.

• Check/Credit Card or online.

**6. Guessing game**

* Give instructions to guess how much they think the group will give for the annual F.O.S.
* Instruct them to write this on the back of their pledge card. If they have already pledged this year, tell them to simply write “duplicate” so we can include the amount in the tally and no one will be double billed.
* Have a few small gifts for the person who comes closest to the figure.
* Announce the figure and the winner after collecting all pledges.

**7. Two- minute period of reflection** for them to fill out the pledge card.

* Let them know his is a pledge, payment is not collected now, but rather billed later as specified on the pledge card. If they want to donate they can give this to their Unit Leader.
* Encourage them to pause for a moment of silence and reflect on the values of scouting and to consider making a pledge to support a Scout.
* Instruct them to raise their hand when they are done and a Scout will collect the pledge.

*(Make sure the Scouts are reverent and ready for this process.)*

* Set your timer for 2 minutes. If you see people still writing hold for 2 more minutes. Let them know they can still raise their hand when they completed or turn the pledge in at the end.
* Have a person ready to tally the pledges as they are received. The total will be announced after closing ceremonies, giving time to collect.
* Announce the total and give the prize.

**8.** **Mingle**, look at displays. (Scouts should be encouraged to share projects completed.)

Record results and return it to the Scout office as soon as possible to your District Executive.

Any questions email michellegessell.gycscouting@gmail.com or Carol.Chacon@scouting.org